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Name.....

Reg. No.....

FIRST SEMESTER (CUFYUGP) DEGREE EXAMINATION NOVEMBER 2024

Management Studies

BBA1CJ101—FOUNDATIONS IN BUSINESS DECISION

(2024 Admission onwards)

Time : Two Hours

Maximum : 70 Marks

Section A

Answer **all** question. Each question carries 3 marks. (Ceiling : 24 marks).

- 1. What do you mean by Pros and Cons Analysis ?
- 2. What is meant by central tendency?
- 3. What do you mean by decision-making ?
- 4. Define management.
- 5. What are cognitive biases?
- 6. What are Programmed decisions?
- 7. What is Planning ?
- 8. What do you mean by an intuition ?
- 9. Define leadership.
- 10. What is meant by training and development?

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Section B

Answer **all** question. Each question carries 6 marks. (Ceiling : 36 marks)

- 11. What is meant by Standard Deviation ? Briefly explain its uses.
- 12. Write a note on Decision Tree Analysis.
- 13. Briefly explain the nature or characteristics of decision-making.
- 14. What are the various sources of recruitment?
- 15. Explain the steps involved in the control process.
- 16. What are the functions of management?
- 17. Write notes on measures of dispersion.
- 18. What are the various factors affecting the decision-making?

Section C

Answer any **one** question. The question carries 10 marks. $(1 \times 10 = 10 \text{ marks}).$

- 19. Discuss the importance of planning. What are the various types of plans?
- 20. What is PESTLE Analysis ? List out the factors of PESTLE Analysis. What are the various advantages and limitations of PESTLE Analysis ?